## CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

## Medium and HD Trucks BUYBOARD BID 281-07

End Us	er: COLLIN COUNTY			Philpott Rep: ALAN WILEY				
Contact	t: LIZ GRAY			Date: 3-Nov-09				
Produc	t Description: FORD F350 CAB/	CHASSIS SRV	V					
A.	Bid Series: 19	•		A. Base Price:	\$	14,438.00		
B.	Published Options [Itemize each belo	w]						
Code	Options	Bid Price	Code	Options	В	id Price		
F3G165	REGULAR CAB 84"CA DRW	\$ 1,757.00		AM-FM RADIO	STD			
	AIR CONDITIONING	INCL		VE VINYL BENCH SEAT	STD			
	W/TOW MIRRORS	INCL		RUBBER FLOOR	STD			
ļ	13,000 GVWR DUAL REAR WHEEL	INCL		POWER STEERING	STD			
44B	5-SPEED AUTOMATIC	\$ 1,078.00		ABS BRAKES	STD			
512	SPARE TIRE AND WHEEL	\$ 328.00		HEATER-DEFROSTER	STD			
	4-TON JACK	INCL	90L	POWER EQUIPMENT GROUP	\$	796.00		
99R	6.4L DIESEL	\$ 6,895.00						
X4N	LIMITED SLIP AXLE	\$ 328.00		GENERAL SERVICE PACKAGE C	\$	9,310.00		
TC	VINYL 40-20-20 SEAT	\$ 375.00		SEE UPGRADE BELOW				
52B	BRAKE CONTROLLER	\$ 216.00	<u></u>					
525	CRUISE CONTROL	\$ 220.00						
524	TILT STEERING WHEEL	\$ 141.00						
				Total of B. Published Options:	\$	21,444.00		
C.	Unpublished Options [Itemize each be	elow, not to ex	ceed 25%	] \$= 3.1	%			
	Options	Bid Price		Options	В	id Price		
UPGRA	DE TO AG VAN PROVIDED:	\$ 1,113.00	PDI, STA	TE INSPECTION, DELIVERY	INCL			
CADET	PHOENIX HD PLATFORM BODY	INCL	SPARE 1	TRE LOCK	\$	15.00		
STAKE	SIDES & REAR BARN DOORS	INCL						
OMAHA	A ELEC/HYDL HOIST	INCL			<u> </u>			
RECEIV	/ER HITCH W/ROTABALL HITCH	INCL			<u> </u>			
LASHIN	NG RINGS AND 7-PIN PLUG	INCL	NOTE: D	EADLINE TO ORDER A 2010	NOT	E		
WHELE	N AMBER STROBE LIGHT	INCL	MODEL	IS 11-20-2009 OR SOONER DUE	ORD	ER		
BLACK	FLOOR MATS AND SPOTLIGHT	INCL	TO NEW	FEDEAL EMISSIONS	DEA	DLINE		
BACKU	IP ALARM & BLACK NERF BARS	INCL						
DONOV	AN MESH TARP WITH CRANK	INCL	ESTIMA	TED DELIVERY IN 120 DAYS	NOT	Е		
4 EXTR	A KEYS	INCL	REPLAC	ES 32898	NOT	E		
				Total of C. Unpublished Options:	s	1,128.00		
. <b>D.</b>	Contract Price Adjustment:							
E.	Delivery Charges:		miles @	\$.93/mile	\$	+		
F.	Total of $A + B + C + D + E = F$				\$	37,010.00		
G.	Quantity Ordered 1	x F =			\$	37,010.00		
Н.	BUYBOARD Administrative Fee			\$400.00 PER PURCHASE ORDER				
I.	Non-Equip Charges & Credits	····						
J.	TOTAL PURCHASE PRICE INCLU	DING BUYBO	OARD FE	E	\$ 37,010.00			

## CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

# Medium and HD Trucks BUYBOARD BID 281-07

End Use	r: COLLIN COU	NTY			Philpott Rep: ALAN WILEY	
Contact:	LIZ GRAY				Date: 3-Nov-09	
Product	Description:	FORD F550 CAB/0	CHASSIS			
A.	Bid Series:	21			A. Base Price:	\$ 21,996.00
В.	Published Options	Itemize each belo	w]			
Code		tions	Bid Price	Code	Options	Bid Price
W5G200	CREW CAB 84"C	A DRW	\$ 5,223.00		AM-FM RADIO	STD
1.55	AIR CONDITION	NG	INCL		VE VINYL BENCH SEAT	STD
	W/TOW MIRROR	S	INCL		RUBBER FLOOR	STD
	17,950 GVWR DU	AL REAR WHEEL	INCL		POWER STEERING	STD
44B	5-SPEED AUTOM	ATIC	\$ 1,099.00		ABS BRAKES	STD
512	SPARE TIRE AND	WHEEL	\$ 328.00		HEATER-DEFROSTER	STD
	4-TON JACK		INCL	90L	POWER EQUIPMENT GROUP	\$ 993.00
99R	6.4L DIESEL		\$ 6,895.00		FOR CREWCAB	
X4L	LIMITED SLIP AX	(LE	\$ 328.00		GENERAL SERVICE PACKAGE C	\$ 9,310.00
942	DAYTIME RUNN	ING LIGHTS	\$ 42.00		SEE UPGRADE BELOW	
52B	BRAKE CONTRO	LLER	\$ 216.00			
,					,	
				<u> </u>		
					Total of B. Published Options:	\$ 24,434.00
					-	
<u>C.</u>		ons [Itemize each be		ceed 25%	<u> </u>	5 % 
	Options		Bid Price	777 001	Options	Bid Price
	DE TO AG VAN PE				ATE INSPECTION, DELIVERY	INCL 17.00
	DW94 SERVICE B	ODY	INCL		TIRE LOCK	\$ 15.00 \$ 55.00
	LE LATCHES		INCL		L HITCH	<del></del>
	R LOCK SYSTEM	D AM D AD	INCL		ETE SET OF SUPER-DUTY	\$ 420.00
	ER HITCH AND D		INCL		E MANUALS	NOTE
	G RINGS AND 7-P		INCL		DEADLINE TO ORDER A 2010	ORDER
	N AMBER STROB		INCL		IS 11-20-2009 OR SOONER DUE	
	FLOOR MATS & 4		INCL	TONEW	FEDERAL EMISSIONS	DEADLINE
	P ALARM & BLAC	CK NERF BARS	INCL	DODES & A	TED DEL MEDY BLIOO DAVO	NOTE
	R STEP BUMPER		INCL		TED DELIVERY IN 120 DAYS	NOTE
HD LAD	DER RACK		INCL	REPLAC	ES 34303	INOIE
					Total of C. Unpublished Options	\$ 3,067.00
n	Contract Price Ad	liustmonts				
D.	Contract Frice Au	justinent.				<u> </u>
E.	Delivery Charges:			miles @	\$.93/mile	\$ -
F.	Total of A + B + 6	C + D + E = F				\$ 49,497.00
G.	Quantity Ordered	1	x F =			\$ 49,497.00
н.	BUYBOARD Adn	ninistrative Fee			\$400.00 PER PURCHASE ORDER	
I.	Non-Equip Charg	es & Credits				
J.	TOTAL PURCHA	ASE PRICE INCLU	DING BUYB	OARD FE	CE	\$ 49,497.00



Quantity Ordered:

DIESEL DISCOUNT

Description

F. H-GAC Fee Calculation (From Current Fee Tables)
G. Trade-Ins / Other Allowances / Special Discounts

**Estimated Delivery Date:** 

Cost

(1,500.00)

120-150 DAYS

#### CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract No.:

VE03-06

Date Prepared:

11/3/09

38,529.00

(1,500.00)

37,029.00

Subtotal E:

Subtotal F:

Subtotal G: | \$

Cost

H. Total Purchase Price (E+F+G):

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly. PHILPOTT MOTORS COLLIN COUNTY Contractor: Agency: Prepared Contact ALAN WILEY LIZ GRAY Person: By: 972 548-3734 888 858-7801 Phone: Phone: 254 865-1101 972 548-3732 Fax: Fax: awiley0845@aol.com Email: Email: Product Description: 2009 FORD F350 REGULAR CAB D13 Code: 17,432.00 A. Product Item Base Unit Price Per Contractor's H-GAC Contract: B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable. (Note: Published Options are options which were submitted and priced in Contractor's bid.) Description Cost Description Cost lexterior--white INCL 1.110.00 44T AUTOMATIC \$ 291.00 INTERIOR--GRAY VINYL INCL X4N LIMITED SLIP AXLE 648.00 AM-FM RADIO \$ STD 572 AIR CONDITIONING artifically on 189.00 HEATER/DEFROSTER STD 512 SPARE TIRE AND WHEEL 60 INCH CAB TO AXLE STD INCL 425 50 STATE EMISSIONS FACTORY HOUR METER STD 99R 6.4L DIESEL 6.895.00 319 00 #35 GENERAL SERVICE PACKAGE C 9.310.00 TC VINYL 40-20-40 \$ 201.00 SEE UPGRADE BELOW 52N SPEED CONTROL \$ 150.00 524 TILT STEERÎNG WHEEL''' 52B BRAKE CONTROLLER \$ 175.00 903 POWER GROUP REGULAR CAB Subtotal From Additional Sheet(s): \$ 681.00 Subtotal B: \$ 19,969.00 84 INCH CAB TO AXLE UPGRADE INCL C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary. (Note: Unpublished options are items which were not submitted and priced in Contractor's bid.) Description Cost Description Cost AG VAN DUMPING PLATFORM BODY 1,113.00 Subtotal From Additional Sheet(s): AS PE SPECS Subtotal C: \$ 1,128.00 SPARE TIRE LOCK 15.00 Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit For this transaction the percentage is: 3% Price plus Published Options (A+B). D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.) Description Cost Description Cost AG VAN PDI, INSPECTION, AND DELIVERY INCL Subtotal D: | \$ REPLACES 32898 NOTE E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D) 38,529.00

**X** Subtotal of A + B + C + D: \$\\$ 38,529.00

Description



**Estimated Delivery Date:** 

## CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract No.:

HT 11-07

H. Total Purchase Price (E+F+G): \$

50,509.00

Date Prepared:

11/3/09

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section

		to Contractor Please type (			opy of PO, t	ogether with c	completed P	ricing Work	shee	t, to H-
Buying Agency:	COLLIN COU	UNTY			Contractor:	PHILPOTT MO	OTORS			·
Contact Person:	LIZ GRAY				Prepared By:	ALAN WILEY				
Phone:	972 548-3734	-			Phone:	888 858-7801				
Fax:	972 548-3732				Fax:	254 865-9118				
Email:					Email:	awiley0845@	②aol.com			
Product Code:	DB	Description:	FORD F550							
	tem Base Un	it Price Per Co	ntractor's H-	GAC Contra	et:				\$	22,122.00
B. Published (Note: Publish	Options - Ite ed Options are	emize below - A options which we	Attach addition are submitted an	nal sheet(s) if d priced in Con	f necessary - tractor's bid.)	Include Option	1 Code in des	scription if a	plic	able.
	Desc	ription		Cost		Descri	ption			Cost
W165 165" W	HEELBASE W	/ITH 84"CA		\$ 151.00	EXTERIOR	WHITE				STD
572 AIR CON	DITIONING			\$ 685.00	INTERIORC	GRAY VINYL				STD
512 SPARE T	IRE AND WHE	EL	k i i i i i i i i i i i i i i i i i i i	\$ 271.00	6.8L V-10 GA	S AUTOMATIC				STD
X8L LIMITEI	C.3.(20) 2007 207	in the Armin	r glatiery.		HEATER/DE	Y 100 (00 110 (00 10 10 10 10 10 10 10 10 10 10 10 10 1	10001.1.1001.000		12.00% člování	STD
99R 6.4L DIE	SEL CONTRACT	and the second		\$ 4,288.00	AM-FM RAD	IO		A = Z		STD
RCCS2 EQUI	PMENT PACK	age a, includ	ES:	\$ 3,443.00	47B BODY B	UILDER PREP			\$	316.00
VINYL BENC	H SEAT			INCL	942 DAYTIM	E RUNNING LIC	eh <b>ts</b>	n kuta	\$	20.00
TOWCOMMA	ND TRAILER	TOW PACKAGI	l Transfer			ERVICE PACKA	GE C		\$	9,310.00
BRAKE CON	TRÖLLÉR**	**	A. Kriff D.	INCL	SEE UPGRAI	DE BELOW	I A N. P. P. W.			
200 AMP AL'	TERNATOR			INCL	2010 MODEL	,				NOTE
17,950 GVWI	₹			INCL		Subtota	l From Additi	onal Sheet(s):		
	W56	CRECAB UPGI	RADE	\$ 2,442.00				Subtotal B:	\$	21,215.00
<b>C. Unpublis</b> (Note: Unpubl	hed Options - ished options a	- Itemize below re items which w	/ attach addi ere not submitte	tional sheet(sed and priced in	) <b>if necessary</b> Contractor's bi	/ <b>.</b> id.)	=			
		ription		Cost		Descri				Cost
90L POWER	WINDOWS-LO	OCKS-MIRRORS			TRI-BALL H	ITCH AND SPA			\$	70.00
2009 DIESEL	EMISSIONS			\$ 2,045.00		Subtota	l From Additi	onal Sheet(s):	_	
AG VAN S84	DW94 SERVIC	CE BODY PACK	AGE	\$ 2,577.00				Subtotal C:	\$	5,752.00
Check: Total		shed Options (C) Price plus Publish			of the Base Uni	For this tran	saction the po	ercentage is:		13%
D. Other Cos	t Items Not Ite	mized Above (e.ş	z. Installation,	Freight, Delive	ry, Etc.)					
	Desc	eription		Cost		Descri	ption			Cost
		DUTY MANUAI		\$ 420.00				-		
		ECTION, & DEL		INCL				Subtotal D:	\$	420.00
E. Total Cost	Before Any A	pplicable Trade					1	1	\$	49,509.00
	ntity Ordered					\$ 49,509.00	=	Subtotal E:	<del> </del>	49,509.00
F. H-GAC Fe	e Calculation (	(From Current F	ee Tables) \$60	0.00 OR \$1,000	0.00 PER PUR	CHASE ORDE	R	Subtotal F:	\$	1,000.00
G. Trade-Ins	/ Other Allowa	ances / Special D	iscounts				<b></b>	T		
	Description		Cost		Description		Cost	<u> </u>		
								Subtotal G:	\$	-

120-150 DAYS

## CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

## Medium and HD Trucks BUYBOARD BID 281-07

End Use	r: COLLIN COUNTY			Philpott Rep: ALAN WILEY	
Contact:	LIZ GRAY			Date: 3-Nov-09	
Product	Description: FORD F350 CA	B/CHASSIS SRW	7	_	
4	Bid Series:	19		A. Base Price:	\$ 14,438.00
<b>A</b> .	Diu Series:	19		A. Dust I lite.	Ф 14,420.00
B.	Published Options [Itemize each b				1
Code	Options	Bid Price	Code	Options	Bid Price
W3G	CREW CAB 60"CA DRW	\$ 4,904.00	<u> </u>	AM-FM RADIO	STD
	AIR CONDITIONING	INCL	<u>.                                </u>	VE VINYL BENCH SEAT	STD
	W/TOW MIRRORS	INCL		RUBBER FLOOR	STD
<u>.</u>	13,000 GVWR DUAL REAR WHE	EL INCL		POWER STEERING	STD
44B	5-SPEED AUTOMATIC	\$ 1,078.00	ļ 	ABS BRAKES	STD
512	SPARE TIRE AND WHEEL	\$ 328.00		HEATER-DEFROSTER	STD
	4-TON JACK	INCL	90L	POWER EQUIPMENT GROUP	\$ 993.00
99R	6.4L DIESEL	\$ 6,895.00		FOR CREWCAB	
X4N	LIMITED SLIP AXLE	\$ 328.00	ļ		
TC	VINYL 40-20-20 SEAT	\$ 375.00			
52B	BRAKE CONTROLLER	\$ 216.00			
525	CRUISE CONTROL	\$ 220.00			
524	TILT STEERING WHEEL	\$ 141.00	<u> </u>	<u> </u>	<u>.                                    </u>
				Total of B. Published Options:	\$ 15,478.00
				-	
c.	Unpublished Options [Itemize eac		ceed 25%		T
	Options	Bid Price		Options	Bid Price
	DE TO AG VAN PROVIDED:		· · · · · ·	ATE INSPECTION, DELIVERY	INCL
	PHOENIX HD PLATFORM BODY		4 EXTR	······································	INCL
	NECK HITCH AND 7-PIN PLUG	INCL	SPARE	TIRE LOCK	\$ 15.00
	R BUMPER WITH HITCH TUBE	INCL			
	ER HITCH W/ROTABALL HITCH		ļ		27000
LASHIN	G RINGS AND 7-PIN PLUG	INCL		DEADLINE TO ORDER A 2010	NOTE
WHELE	N AMBER STROBE LIGHT	INCL	-	IS 11-20-2009 OR SOONER DUE	ORDER
<del></del>	FLOOR MATS AND SPOTLIGHT	INCL	TO NEW	/ FEDEAL EMISSIONS	DEADLINE
<del></del>	P ALARM & BLACK NERF BARS		<u> </u>		
	EST BOX & UNDERBODY BOXES			TED DELIVERY IN 120 DAYS	NOTE
6"LIFT (	OFF SIDES & TAILGATE	INCL	REPLAC	CES 43336	NOTE
				Total of C. Unpublished Options	\$ 6,553.00
		•			
D.	Contract Price Adjustment:				
E.	Delivery Charges:		miles @	\$.93/mile	\$ -
F.	Total of $A + B + C + D + E = F$				\$ 36,469.00
G.	Quantity Ordered 1	x F =			\$ 36,469.00
Н.	BUYBOARD Administrative Fee			\$400.00 PER PURCHASE ORDER	
I.	Non-Equip Charges & Credits				
J.	TOTAL PURCHASE PRICE INC	CLUDING BUYB	DARD FI	E <b>E</b>	\$ 36,469.00



## CONTRACT PRICING WORKSHEET

Contract Date VE03-06 11/3/09 For Standard Equipment Purchases No.: Prepared: This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be  $\,$  shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly. Buying COLLIN COUNTY PHILPOTT MOTORS Contractor: Agency: Contact Prepared LIZ GRAY ALAN WILEY Person: By: Phone: 972 548-3734 Phone: 888 858-7801 972 548-3732 254 865-1101 Fax: Fax: awiley0845@aol.com Email: Email: Product D13 Description: 2009 FORD F350 REGULAR CAB A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 17,432.00 B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable. (Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description		Cost	Description		Cost
44T AUTOMATIC	\$	1,110.00	EXTERIORWHITE		INCL
X4N LIMITED SLIP AXLE	\$	291.00	INTERIORGRAY VINYL		INCL
572 AIR CONDITIONING	\$	648.00	AM-FM RADIO		STD
512 SPARE TIRE AND WHEEL	\$	189.00	HEATER/DEFROSTER	Od James Broth of rad	STD
425 50 STATE EMISSIONS	ķ.	, INCL	60 INCH CAB TO AXLE		STD
99R 6.4L DIESEL	\$	6,895.00	FACTORY-HOUR-METER		STD
TC VINYL 40-20-40.	\$	319.00	#35 GENERAL SERVICE PACKAGE O	\$	9,310.00
52N SPEED CONTROL	\$	201,00	SEE DOWNGRADE BELOW		
524 TILT STEERING WHEEL	\$	150.00	AND THE THE TAKE THE TAKE THE STREET		
52B BRAKE CONTROLLER	\$	175.00			
903 POWER GROUP REGULAR CAB	\$	681.00	Subtotal From Additional Sheet(s):		
			Subtotal B:	\$	19,969.00

## C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description		Cost	Description	Cost		
AG VAN GOOSENECK PLATFORM BODY	\$	(2,772.00)	W5G CREWCAB UPGRADE WITH 60CA	\$	3,329.00	
AS PER SPECS		_	Subtotal From Additional Sheet(s):			
SPARE TIRE LOCK	\$	15.00	Subtotal C:	\$	572.00	

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit For this transaction the percentage is: 2% Price plus Published Options (A+B).

D. Other C	ost Items Not	Itemized .	Above (e.g.	Installation, 1	Freight, Deliv	ery, Etc.)

Description	Cost	Description	Cost
AG VAN PDI, INSPECTION, AND DELIVERY	INCL		
REPLACES 43336	NOTE	Subtotal D:	\$ -

١	E. Total Cost Before Any App	plicable Trade-	In / Other Allowances / Discounts (A+B+C+D)	\$ 37,973.00
	Quantity Ordered:	1	X Subtotal of A + B + C + D: \$ 37,973.00 = Subtotal E:	\$ 37,973.00

#### Subtotal F: F. H-GAC Fee Calculation (From Current Fee Tables)

G. Trade-ins / Other Allowances / Special Discounts									
Description	Cost	Description	Cost	<u></u>					
DIESEL DISCOUNT	\$ (1,500.00)			Subtotal G:	\$	(1,500.00)			
Estimated Delivery Date	120-150 DAYS	H. Total Pu	ırchase Price	(E+F+G):	\$	36,473.00			